

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

**February 26, 2017**

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$100,483	36
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$38,972	23
Ahlbum, Tim	Health Coverage Solutions	\$34,720	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$32,605	10
<b>Gold Producers (\$10,000 - \$30,000)</b>			
AmeriLife		\$26,231	17
Borosak, William J. Jr.	Secure Financial Group, LLC	\$24,263	8
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$21,828	5
Rosati, Lisa	Rosati Insurance Agency	\$18,096	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$17,870	20
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$15,036	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$13,984	5
Wroblewski, Robert M.	SOS Insurance Group	\$13,547	5
Barta, Devin M.	Barta Insurance Agency	\$10,368	5
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$10,344	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,186	10
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$9,552	5
Valery, Albert L.	Valery Insurance Agency	\$9,264	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$8,608	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,376	4
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$8,242	3
Clark, John W.	Senior Solutions Insurance Agency	\$8,010	7
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,692	2
Savage, Gina	Savage Insurance Agency	\$6,971	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,936	4
Fraser, Daniel	Fraser Insurance Agency	\$6,384	1
Iwill Advisors, Inc.		\$6,384	1
Senior Insurance Marketing, Inc.		\$6,324	5
Schoeck, Edward D.	Schoeck Insurance Agency	\$6,120	2
Milks, Benjamin K.	Milks Insurance Agency	\$6,048	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$5,628	6
Richard, Paul	Richard Insurance Agency	\$5,398	2
Chacon, Cesar	The Insurance Hub	\$5,340	3

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 26, 2017

### Bronze Producers (\$2,500 - \$5,000)

American Eagle Consultants, Inc.		\$4,874	3
Esch, Jagger W.	Esch Insurance Agency	\$4,848	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$4,776	1
Capital Solutions of Suffolk, Inc.		\$4,648	1
McGeoy, Jacob M.	Secure Benefits Alliance	\$4,644	1
Shaw, Martin L. III	Shaw Insurance Agency	\$4,643	2
Schuler, James F.	Consumer Group Services, Inc.	\$4,235	2
Blizman, Donna J.	Blizman Insurance Agency	\$4,079	2
Futurity First Insurance Group, Inc.		\$4,068	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,852	1
Barganier, Brian K.	Barganier Financial Service, Inc.	\$3,840	2
Carran, John S.	Carran Insurance Agency	\$3,792	1
Smith, Jerry L.	Smith Insurance Agency	\$3,728	1
Schwartz, Scott J.	Insurance Protection Services	\$3,647	1
Benefit Plans of America, Inc.		\$3,620	3
Dover, Kevin	Dover Insurance Agency	\$3,564	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,551	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,456	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,276	1
Kirchem, Beverly J.	Kirchem Insurance Agency	\$3,216	1
Kelsey, Steven D.	Kelsey Insurance Agency	\$3,118	1
Hodgkinson, Ronald J.	Hodgkinson Insurance Agency	\$3,084	1
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Daley, Michael A.	Daley Insurance Agency	\$2,968	1
Broedell, Joseph F.	Broedell Insurance Agency	\$2,848	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,844	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$2,844	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,770	3
Nickel, Roger T.	Nickel Insurance Agency	\$2,688	1
World Wide Coverage Corp.		\$2,688	1
Buck, James L.	Buck Insurance Agency	\$2,676	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,676	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$2,640	1
Bowes, Rick	Bowes Insurance Agency	\$2,588	1

## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

**February 26, 2017**

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$15,852
-------------	----------

### Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$12,732	Gilbert, Brian	\$10,168
Jaffe, Joseph A.	\$12,444		

### Silver Producers (\$5,000 - \$10,000)

Murphy, Stacy	\$9,804	Milks, Benjamin K.	\$6,048
Dewalt, Geri B.	\$9,264	Aarons, Neill	\$5,952
Graham, Christopher C.	\$7,680	Rosati, Lisa	\$5,916
Major, Victoria A.	\$7,343	Saylor, Dexter R.	\$5,688
Selinger, William S.	\$6,864	Dega, Brigett L.	\$5,676
Mankiewicz, Joshua	\$6,467	Palmer, Casey V.	\$5,194
Delia, Brian	\$6,384	Cancio, Maria	\$5,039
Blake, Karla	\$6,120		

### Bronze Producers (\$2,500 - \$5,000)

Mangini, Rosemary	\$4,884	Franco, Salvador	\$3,564
Haass, David	\$4,848	Nordstrom, Timothy W.	\$3,551
Higgins, Suzanne M.	\$4,776	Bechtold, Edward H. III	\$3,276
Claffie, Kenneth C.	\$4,648	Gratzon, Peter	\$3,276
Horanoff, Barbara G.	\$4,644	Kasen, Phillip S.	\$3,276
Wetzstein, Shanna	\$4,500	Rash, Richard S.	\$3,276
Mankamyer, Mary	\$4,344	Sakharoff, Richard D.	\$3,276
Denobrega, Antonio J.	\$4,187	Collins, Taylor	\$3,264
Becker, Gary S.	\$4,104	Aboul-Hosn, Haitham M.	\$3,252
Armbrecht, Keith	\$4,089	Modglin, Richard	\$3,228
Stevens, Ray	\$4,080	Kirchem, Beverly J.	\$3,216
Travis, Ann	\$4,043	Spire, Brian W.	\$3,120
Wiedersum, Bryan F.	\$3,852	Pollart, Stephen C.	\$3,118
Keating, Gizella	\$3,792	Ahlbum, Jon	\$3,108
Wagner, Joseph C.	\$3,728	Moss, Nina R.	\$3,108
Ahlbum, Donna M.	\$3,708	Cornett, Joshua	\$3,096
Hackmeier, Jeff D.	\$3,647	Gumora, Helene	\$3,096
Schwartz, Scott J.	\$3,647	Rush, Francine	\$3,096
Shaw, Martin L. III	\$3,647	Hodgkinson, Ronald J.	\$3,084
Dover, Kevin	\$3,564	Handal, Charles J.	\$3,029

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

February 26, 2017

Barganier, Brian K.	\$3,024	Saval, Toby	\$2,844
Kahn, Peter S.	\$3,024	Schenkel, Ita E.	\$2,844
Lagamma, Vincent J.	\$3,024	Sher, Mark	\$2,844
Dibisceglie, Darrin J.	\$3,012	Lackey, Robert C.	\$2,820
Ross, Steven P.	\$3,012	White, Cheri L.	\$2,784
Daley, Michael A.	\$2,968	Caravousanos, George J. Jr.	\$2,688
Douglas, Bonnie R.	\$2,927	Greenfield, Paul F.	\$2,688
Lembcke, Julia	\$2,927	Trembicki, Kenneth	\$2,688
Ranney, Eugene	\$2,916	Buck, James L.	\$2,676
Broedell, Joseph F.	\$2,848	Payant, Thomas A.	\$2,676
Needleman, Steven M.	\$2,848	Deceglia, Lorna K.	\$2,640
Fraser, Gerald	\$2,844	Catron, Edward A.	\$2,616
Lidinsky, Richard J.	\$2,844	Patterson, Adam D.	\$2,592
Mairano, Alexander E.	\$2,844	Bowes, Rick	\$2,588
Sachs, Kerry	\$2,844	Spink, Chad D.	\$2,544